

2022 Newmarket Eagles Cycling Club AGM Minutes (VIA Zoom)

November 29, 2022 7:00 pm – 8:45 pm

There were 24 participants in the meeting. Special thanks to all attendees to make quorum!

2022 Season Recap by Ron Rehel:

- 1) Great season overall, getting back to more “normal”.
- 2) Saturday rides had a slow start with just a few riders, but the group size grew to 24+ by the end of the summer.
- 3) There were several destination rides of 160 km or 200 km. Also enjoyed some “fun run” rides to bakeries on a few Sundays.

2022 Membership Demographics Michael Chong:

- 1) There were 188 members who signed up in 2021 compared to 157 last year (51 new members).

Financials by Michael Chong:

- 1) We had revenue of \$11 015, and Expenses totalled \$13 348, resulting in excess spending this year by \$2333. This was mainly due to lower revenue from the race team and more spent on socials. We still have a balance of \$14 766 from years when we did not spend money on socials.
- 2) OCA gave us a membership fee discount this year, but will not likely continue going forward.
- 3) Michael pointed out that we are spending excess money on social events for our members. The fall social cost \$30 per person, which we could afford because not everyone goes to the socials.
- 4) Deficits and surpluses are cyclical. We had several years of deficits, then 2 years of surplus, then a deficit this year.

See Appendix A (Parts 1 and 2) for full demographic and financial report

The OCA Tony Osborne Memorial Youth Cycling Fund by Andrew Darke:

Andrew contacted the OCA president and learned that people continue to donate to the Tony Osborne fund, raising \$32,000 this year. The money is being put to good use, contributing \$1000 each to 14 youth events. Ron commented that there were thank yous on Facebook and LinkedIn, including KWCCX where youth were able to race for free due to the contribution from the Tony Osborne fund.

The Newmarket Eagles also donated \$1000 to the Tony Osborne fund after the social.

Hoping to see more details about re-promoting in January.

See Appendix B for full Tony Osborne Memorial report.

eGal Report by Janis Nixon/Tracey Band:

The eGals now make up 32% of the club, and 20% of the club were participating consistently in eGal rides. The eGals also had a slow start, but then ramped as the season continued. There were regular Wednesday night and Saturday rides, and some participated in breakfast club rides at 6:30 am. eGals participated and were well represented at 2 charity rides. Riders rallied in support of an eGal who wanted to complete a century, and 8 women successfully completed their first 160 km ride! Some eGals drove to St Catharines for the second year in a row, and they hope to make it an annual ride going forward. * Reminded to give 1 week notice in order for the ride to be sanctioned. The eGals will host a variety of activities over the winter, including Zwift rides and skiing.

TT's and Hill climbs by Bob Spencer:

- There were 29 TT events with 247 participants in 2022
- \$1235 was raised, which was disbursed to the church, parking, webscore, gas, new ipad, ...
- 3 road races were held with 35 participants.
- when registering, 105 riders indicated interest in TT events, and 67 indicated interest in Road Races – where are those riders?
- sold 17 pieces of old clothing, around \$400 to youth fund (maybe – cannot verify)
- JD Power won several trophies, including the Percy Stropshire Road Race Championship and the first ever Tony Osborne Memorial trophy.
- Willie Popp and Haniya Jackson also won trophies, and Donovan won the Ron Near Memorial trophy, in memory of his father-in-law
- the Best Domestique award was presented to Andrew Darke at the social for being a reliable volunteer at the Time Trials
- very happy to report no winner of the Ouchie trophy this year!

It was pointed out that no trophies were awarded to women, and Bob explained that more participation is needed before awarding plaques (currently in basement).

This led to a discussion about trying to be a more unified club. Ron and Tracey promoted a few Saturday rides, and participation was up in those rides.

A proposal was made to create a sub-committee to discuss issues and try to close the gap.

It was reported that some women feel safer riding with women, and noted that some women were dropped from club rides (pre-COVID).

The Saturday rides are no-drop rides and Sarah requested feedback or suggestions to improve rides in the future.

Eddy pointed out that the more people who show up, the easier it will be to keep groups together because there will be more like-paced riders.

It was also suggested to make Sunday rides more organized next year.

Race Team Report by Dan Lundenberg:

The Eagles Race Team had a very successful return to racing in 2022, racing with great distinction in multiple disciplines: road, track, cyclocross, gravel and mountain bike. The Eagles Race Team showed our sponsors logos at races throughout Ontario, Quebec, and upstate New York.

The Eagles Race Team earned many impressive palmarès in 2022:

Yasmin Jackson won Gold at the Provincial Track Scratch race. Yasmin also won Gold at the U23 Ontario

Road Criterium and took the win at the Elite 3 Women's race at the Summer Criterium Ontario-Cup #5

Haniya Jackson won the U17 race in the Tour di Via Italia Criterium

Paolina Allen won Gold at the National ITT in Master F and won the UCI Gran Fondo in F50+

Mark Herbst won Gold at the Ontario Road Race Master D Provincial Championship and Silver in the Master D Criterium at Nationals

Dan Lundenberg won the Points race in Track Ontario-Cup #3 in D/E

The Eagles Race Team had many other great results, all of which are showcased on our Team's Facebook page at <https://www.facebook.com/NewmarketEaglesRaceTeam>

The Eagles Race Team relies on sponsors for support. Those who ride at least 5 races get back the cost of their 2022 Team Kit. We had 11 Eagles who qualify for a kit reimbursement. The Eagles Race Team will also provide a special \$500 subsidiary to our youth racers – Yasmin and Haniya Jackson - in recognition of the long distances they traveled to race and show the Eagles logo in 2022.

Fundraising in 2021 for the 2022 was not robust. Michael Chong will provide the details in his Treasurer's Report. Current fundraising for the 2023 is similarly not robust. If anyone here is a business owner or knows of one, and would like to discuss a sponsorship, please reach out to me.

Group Ride Report:

- Tuesdays: Learn to Ride: Ron Rehel
- Thursdays: Hammer Rides: sporadic group
- Wednesday/Thursday GOOFS Rides: Dave Hammond
 - good attendance, back to normal levels (~15 riders during the summer)
- Saturdays: Group Rides: Sarah Grimes coordinator

Elections:

- Ron Rehel was re-elected Club President
- Michael Chong was re-elected Club Treasurer
- Robyn Toffolo was re-elected Club Secretary

Miscellaneous:

Dan pointed out the many benefits of using Jakroo for race team kits, including quick turn-around and good quality. Many complained about Garneau issues, and when put to a vote, it was unanimous that it is time to consider a new vendor for club clothing. However, it was suggested that we wait to get the new website before approaching graphic designers in case that is part of the website design.

Motion by Robyn Toffolo to make some changes to the wording in the Eagles' constitution passed. There was some discussion / controversy about 11.3, but passed by a majority vote. See Appendix C for old and new constitution items.

There was a discussion about needing to revamp the NECC website. We need 3 bids / proposals, with Tracey Band agreeing to coordinate the matrix details if she has autonomy to decide details. She agreed to present the overview of the 3 bids, and advantages of each.

Ron, Janis and Tracey will consult with contacts about submitting a bid, and Sarah will ask for a ballpark figure from a "professional" for comparison purposes.

Bids should be submitted by March in order to be considered.

Ron mentioned the eventual transition to Slack for club communications.

Meeting was adjourned.

Appendix A Part 1: Membership Demographics Report by Michael Chong

	2019	2020	2021	2022	2022 profile	2022 Renewals
Total Membership	250	142	157	188		
2019 Members/Renewing	250	119	104	110	59%	44%
2020 New Members		23	10	5	3%	22%
2021 New Members			43	22	12%	51%
2022 New Members				51	27%	N/A
Total Membership	250	142	157	188	100%	43%
Male	185	100	113	127		
Female	65	42	44	61		
% Female	26%	30%	28%	32%		
Average Age	51	53	52	53		
Oldest Member	86	85	76	77		
Youngest Member	12	13	14	10		
U40	44	17	27	23		

Appendix A Part 2: Financial Report by Michael Chong

Newmarket Eagles Cycling Club
Statement of Operations
For the Year Ending December 31, 2022 (Projected)

	2022	2021	2022 vs 2021	Comments - 2022 vs. 2021/ Other
Revenues				
Membership Fees	6,405	5,397	1,008	Membership increase from 157 to 188
Sponsorships (Race Team)	3,200	700	2,500	No Sponsorships in 2021; Carryforward from 2020
Revenues (net) - TT's and Pursuits	1,410	970	440	Tues TT added in 2022
Total Revenues	11,015	7,072	3,943	
Expenses				
Race Team Travel / Subsidies	5,138	-	5,138	2021 and 2022 subsidies disbursed in 2022
Membership Admin - CCN*	689	593	96	Online membership registration charge \$4/member
Club insurance & Other Admin	1,470	1,208	261	Includes D&O insurance, website maintenance, OCA affiliation
Club Racing Admin	963	483	481	Webscorer, gas, signs, medals, new iPad
Meetings / Events	3,704	-	3,704	Spring and Year-end Socials; Fit Kit, Ride Leader training
Donations & Sponsorships	1,385	225	1,160	Tony Osborne Memorial Fund, King Christian School, Wood Shop
Total Expenses	13,348	2,509	10,839	
Excess of Revenues Over Expenses	(2,333)	4,563	(6,896)	
<i>Current Year operating surplus/(deficit)</i>				

Newmarket Eagles Cycling Club
Statement of Operations
For the Year Ending December 31, 2022 (Projected)

	General Fund	Youth Fund	Race Team Fund	Total
Revenues				
Membership Fees	6,405	-		6,405
Sponsorships			3,200	3,200
Revenues (net) - TT's and Pursuits	1,410			1,410
Total Revenues	7,815	-	3,200	11,015
Expenditures				
Membership Admin (CCN)	689			689
Membership Admin	747		-	747
Meetings / Events	3,704	-	-	3,704
Insurance	723			723
Awards	139			139
Club Racing Admin	824			824
Travel / Subsidies			5,138	5,138
Donations	1,385			1,385
Total Expenditures	8,211	-	5,138	13,348
Excess of Revenues over Expenditures*	(396)	-	(1,938)	(2,333)

*Budget Surplus/(Deficit)

Newmarket Eagles Cycling Club
Balance Sheet
As at December 31, 2022 (Projected)

	General Fund	Youth Fund	Race Team Fund	Total
Assets				
Cash	10,514	2,190	1,780	14,483
Inventory - Clothing	283			283
Total Assets	10,797	2,190	1,780	14,766
Fund Balances				
Opening Balance	11,893	2,190	3,017	17,100
Current Year Surplus/(Deficit)	(396)	-	(1,938)	(2,333)
Intra Fund Transfers	(700)		700	-
Ending Balance	10,797	2,190	1,780	14,766
Total Liabilities and Fund Balances	10,797	2,190	1,780	14,766
	-	-	-	-

Statement of Operations

	2022	2021	2020	2019	2018	2017
Membership Fees	6,405	5,397	4,074	6,106	5,956	6,586
Sponsorships (Race Team)	3,200	700	4,100	3,883	7,875	7,150
Misc Revenues (Year-end Celebration)	-	-	-	1,640	1,445	2,644
Revenues (net) - TT's and Pursuits	1,410	970	1,390	1,128	1,318	1,126
Misc Revenues (Clothing /Other)	-	5	35	1,095	3,871	5,365
Tour de Speed	-	-	-	-	5,076	6,091
South Carolina Camp	-	-	-	-	1,800	4,723
Total Revenues	11,015	7,072	9,599	13,852	27,341	33,685
<u>Expenses</u>						
Race Team Travel / Subsidies	5,138	-	4,500	8,738	9,563	10,662
Membership Admin - CCN*	689	593	535	2,192	2,138	2,200
Club insurance & Other Admin	1,470	1,208	1,602	1,557	1,133	2,069
Club Racing Admin	963	483	174	102	66	561
Meetings / Events	3,704	-	92	5,383	3,447	4,436
Donations & Sponsorships	1,385	225	286	1,250	1,230	500
Total Expenses	13,348	2,509	7,189	19,222	32,117	37,300
Excess of Revenues Over Expenses	(2,333)	4,563	2,410	(5,370)	(4,776)	(3,615)

Balance Sheet

	2022	2021	2020	2019	2018	2017
<u>Assets</u>						
Cash	14,483	17,100	12,312	20,822	25,342	21,682
Inventory - Clothing	283					
Prepaid Expenses	-		225	315		
Total Assets	14,766	17,100	12,537	21,137	25,342	30,467
<u>Fund Balances</u>						
General Fund	10,797	11,893	8,730	5,587	6,942	5,828
Youth Fund	2,190	2,190	2,190	12,155	12,409	12,482
Race Team Fund	1,780	3,017	1,617	2,022	5,782	6,821
Total Liabilities and Fund Balances	14,766	17,100	12,537	21,137	25,342	30,467

Appendix B: Report on the Tony Osborne Memorial Youth Cycling Fund by Andrew Darke

I heard from the OCA President (Pam Julian) that members continued to donate to the fund during their registration process this year and Ontario Cycling added an additional \$32,000 to the fund in order to increase the investment opportunities for youth events.

14 youth events were supported this year at \$1,000 each. These events included all disciplines - Track, Road, MTB and CX and included Camps and Youth competitive events.

I informed Pam that in recognition of Eddie Chong's donation of a portrait of Tony, the Club will be donating \$1000 to the Tony Fund.

More details should be available in the OCA Annual Report to be issued in January, 2023.

Andrew Darke

Appendix C: Constitution Changes

Here are the “old” and “new” constitution items:

Old:

4.1 Officers of the club shall be elected for a term of one year commencing at the Annual General Meeting at which they are elected and running until the next Annual General Meeting when the following executive is elected.

New:

4.1 Officers of the Club (Club President, Club Treasurer, and Club Secretary) shall be elected for a term of one year commencing the day after the Annual General Meeting at which they are elected and running until the next Annual General Meeting when the following executive is elected.

Old:

6.1 An Annual General Meeting shall be held after the end of the normal racing season and before the Club's Annual Dinner. The meeting will generally be held in early November.

New:

6.1 An Annual General Meeting shall be held after the end of the normal racing season and after the Club's final year-end social. The meeting will generally be held in November.

Old:

7.1 A Special General Meeting may be called by the Club Secretary if so required by a petition from 20 or more paid-up members provided that the petition lists the business to be discussed at the Special General Meeting

7.2 The Club Secretary is to give written notice of the meeting to all members as noted in 6.2 above. Provided also there be not more than one Special General Meeting in one operating year.

New:

7.1 A Special General Meeting may be called by the Club Secretary if so required by a petition from 20 or more paid-up members provided that the petition lists the business to be discussed at the Special General Meeting and also that there be no more than one Special General Meeting in one year.

7.2 The Club Secretary is to give written notice of the meeting to all members as noted in 6.2 above.

Old:

8.4 Proxy voting will be allowed at A.G.M.s and S.G.M.s provided that no member shall vote more than 10 proxies. Proxies shall generally be vested in the executive unless solicited by others. In this eventuality, the person soliciting shall clearly indicate to the vote holder his position at the intended meeting.

New:

8.4 Proxy voting will be allowed at A.G.M.s and S.G.M.s provided that no member shall vote more than 10 proxies. Proxies shall generally be vested in the executive unless solicited by others. In this eventuality, the person soliciting shall clearly indicate to the vote holder their position at the intended meeting.

NEW:

11.3 Any discretionary expenses, donations, or other expenditures must be pre-approved by at least two officers of the Club or the payer risks not getting reimbursed.

Old:

15.2 The racing committee shall consist of the club president, secretary and racing secretary plus two other racing members appointed by the executive.

New:

15.2 The racing committee shall consist of the Club President, Club Secretary, and Racing Secretary plus two other racing members appointed by the executive.

Old:

16.2 In trophy events, riders may only win one trophy per event, and that is in their age classification. Except if the rider declares to the organizer in writing before that event that the rider wishes to contend a higher category and agrees to opt out of the rider's normal category.

New:

16.2 Remove.