

2021 Newmarket Eagles Cycling Club AGM Minutes (VIA Zoom)

January 27, 2022

There were 23 participants in the meeting. Special thanks to all attendees, especially the hastily summoned Eagles and eGals to make quorum!

2021 Membership Demographics and Recap by Ron Rehel and Michael Chong:

- 1) There were 157 members who signed up in 2021 compared to 142 last year (43 new members).
 - 2) We had more riders this year after COVID sanctions were lifted in early July, but riders tended to stay in pockets. Saturdays had ~12 riders with a wide range of abilities. Hoping to return to bigger turnout next year.
 - 3) There were TT's and hill climbs but no club races
- See Appendix A for full demographic report

Financials by Michael Chong:

- 1) We had a surplus of \$4563 this year – mainly due to low expenses (no meetings or events) but also partly due to a higher membership and the membership fee increase in 2020. This compares to a surplus of \$2 410 in 2020. We had 43 new members in 2021. There is now \$17,100 in our account. Yay!
- 2) There was a question about using sponsorship fees to increase revenue, but since we have a surplus, that is not needed at this time. It was pointed out by Dan Lundenberg we should have a spending plan if we decide to raise more funds.
- 3) Recommend considering spending money on members (since it is our money). Consider a membership drive/promotion campaign to attract new members. Possibly offer promotional items (coolers, mugs) to incentive bringing in new members. Considered asking local bike shops to promote our club, but most have their own club already.
- 4) Tracey Band, Janis Nixon, and Andrew Szafranski volunteered to look into this.
- 5) Deficits and surpluses are cyclical. We had several years of deficits before 2 years of surplus.

See Appendix B for full financial report

The OCA Tony Osborne Memorial Youth Cycling Fund by Andrew Darke:

At the end of 2021, there was \$38,000 in the fund (up from \$36,460 at the end of 2020. This includes about \$7000 in donations. Some Youth Subsidy money was disbursed last year, and more will be disbursed next year. The OCA is planning a re-release campaign in February 2022 to increase donations. Tony has been named to the Newmarket Sports Hall of Fame, but the induction ceremony has been delayed (possibly November 2022 or 2023) which might be another opportunity to increase local donations. See Appendix C for full Tony Osborne Memorial report.

eGal Report by Janis Nixon:

The eGal community continues to have a close-knit community of riders with lots of camaraderie. There were unsanctioned rides at the beginning of the season, which created momentum for sanctioned club rides when sanctions were lifted in July. They use Slack to communicate. There was great representation at the Lake Ride for Mental Health. They also supported each other by riding with those trying to achieve certain goals (full century, some rode parts of it). Some eGals purchased different bikes and could be interested in offering sanctioned gravel rides next year (just need to let the Club Secretary know so they can be added to the OCA list). There are Zwift rides through the winter as well.

TT's and Hill climbs by Bob Spencer:

- TTs had a late start (July rather than April as in a normal year)
- There were 14 TT events in 2021.
- July TT turnout was good but was down in August due to vacations.
- continue with Saturday TTs in 2022 (hopefully starting in May) as well as some Tuesday evening TTs if there is enough interest
- Only 2 hill climbs went well. Bob is considering just a couple in the fall of 2022.
- Bob will organize club pursuits (one per month on a Sunday) starting in May if there is sufficient interest (at least 15 riders). Will coordinate with Dan to minimize conflict with the racing calendar.

Race Team by Dan Lundenberg:

Yes - the Eagles raced bikes in 2021! Eagles youth and masters raced on the on road - in both Ontario and Quebec - when racing resumed this past summer, in Toronto at the Midweek Criterium, in Quebec at the Canadian Masters Championships, in cyclocross racing throughout Ontario this past Fall and on the track at the Mattamy National Cycling Centre.

While fulfilling our stated goal to *"Have fun, be safe, cycle hard and be a good teammate,"* Eagles Race Team members earned some impressive palmarès in 2021:

- J.D. Power was third in the London Centennial Wheelers Time Trial - Intermediate Men Aero
- Dan Lundenberg was third in the London Centennial Wheelers Time Trial - Open Men Short Course
- Yasmin Jackson won a Midweek Criterium Women's Race and was second in National Track Junior Championships in Team Pursuit
- Zak Jackson was third in a Midweek Criterium Late Race.
- Haniya Jackson won an NCIM Scratch Race.

The Race Team did do a 2021 team kit but we did not solicit new sponsors for 2021. We used 2020 sponsors on the 2021 kit. We believe that we provided value to our sponsors for two years of visibility in group rides throughout the GTA and racing in Ontario and Quebec.

Other Topics of Discussion:

Dean shared a communication from Pat & Victor that Pat will no longer be updating the Eagles website. Ron and Janis agreed to provide updates in the short term.

It is time to do a full overhaul on the website, but we need to solicit 3 quotes. Tracey Band will help with this as she has some IT contacts to help in the short term and longer term. But we need to set aside a budget for this.

Tracy Band also volunteered to continue running the Eagles/eGals store.

Tuesday rides continued with Ron as ride leader, 5-15 riders each day. Sometimes spirited, but speed varied depending on speed of group that showed up.

Wednesday Goof rides led by Dave Hammond typically had 4-6 riders every week.

Thursday hammer rides had 5-8 attendees with no clear ride leader designated.

Since ride leaders are required for liability, it should be decided on arrival who is the designated ride leader for that day. It was suggested that the club offer ride leader training to all club members in case they need to step in at the last minute. Robyn agreed to take charge of this (and volunteered Sarah to help in absentia).

Elections:

- Ron Rehel was elected president by a margin of 23 to 0!
- Michael Chong stood again for Treasurer and was voted in by a margin of 23 to 0!
- Robyn Toffolo stood for Secretary and was voted in (even though she opposed the motion as a joke!)

Miscellaneous:

Motion by Robyn Toffolo to make some changes to the wording in the Eagles' constitution passed:

1) CURRENT:

4.3 The President shall direct the activities of the club and shall act as chairman at all meetings.

PROPOSED:

4.3 The President shall direct the activities of the club and shall act as chair at all meetings

2) CURRENT:

4.5 The Club Treasurer shall attend to all financial matters of the club and shall keep complete records of all moneys in and out of the club account. He shall further take charge of any cash amounts received for the club and shall account for these and enter them into the accounts.

PROPOSED:

4.5 The Club Treasurer shall attend to all financial matters of the club and shall keep complete records of all moneys in and out of the club account. The Club Treasurer shall further take charge of any cash amounts received for the club and shall account for these and enter them into the accounts.

3) CURRENT:

4.6 Until such time as the size of the club precludes it, the positions of Club Secretary and Club Treasurer shall be combined into one office.

PROPOSED:

4.6 If size of the club necessitates it, the positions of Club Secretary and Club Treasurer may be combined into one office.

4) CURRENT:

4.7 The Racing Secretary shall attend to all matters regarding competitive events. He shall allocate dates and courses for races, attend date fixing meetings, organize race officials and advise the membership through the newsletter of relevant events.

PROPOSED:

4.7 The Racing Secretary shall attend to all matters regarding competitive events. The Racing Secretary shall allocate dates and courses for races, attend date fixing meetings, organize race officials and advise the membership through the newsletter of relevant events.

5) CURRENT:

9.1 The Club President shall chair the meetings, or in his absence some other member of the executive.

PROPOSED:

9.1 The Club President shall chair the meetings, or if absent, another member of the executive may chair the meetings.

6) CURRENT:

9.5 The president, chairman need not vote, except in the event of a tie in which case his shall be the deciding vote.

PROPOSED:

9.5 The Club President need not vote, except in the event of a tie. In that case, the Club President shall cast the deciding vote.

7) CURRENT:

11.1 The treasurer is to keep account of the club funds and is to maintain a bank account with chequing privileges. In the event that the funds may be more than required in the short term he may also open a higher interest account.

PROPOSED:

11.1 The Club Treasurer is to keep account of the club funds and is to maintain a bank account with chequing privileges. In the event that the funds may be more than required in the short term, a higher interest account may be opened.

8) CURRENT:

13.1 The racing secretary will organize and coordinate all club and open events. However he may appoint other club members to do the specific organization or parts of it for any particular event or series of events.

PROPOSED:

13.1 The Racing Secretary will organize and coordinate all club and open events. However other club members may be appointed to do the specific organization or parts of it for any particular event or series of events.

9) CURRENT:

15.7 Any serious infraction may be referred to the committee of the whole club at the A.G.M. or a S.G.M. This committee shall have the power to suspend up to *Asine die* any may even suspend from all club privileges and membership.

PROPOSED:

15.7 Any serious infraction may be referred to the committee of the whole club at the A.G.M. or a S.G.M. This committee shall have the power to suspend *sine die* and may even suspend from all club privileges and membership.

10) CURRENT:

16.1 Club trophies are for paid up first claim club members in good standing. Points are only awarded for events ridden after club dues have been paid. *Aln good standing* means not under suspension, etc., from any of the various cycling bodies at the time the points are awarded, or the time when the trophies are presented.

PROPOSED:

16.1 Club trophies are for club members in good standing. Points are only awarded for events ridden after club dues have been paid. *In good standing* means not under suspension, etc., from any of the various cycling bodies at the time the points are awarded, or the time when the trophies are presented.

11) CURRENT:

16.2 In trophy events riders may only win one trophy per event, and that is in their age classification. Except if the rider declares to the organizer in writing before the event that he wishes to contend a higher category and agrees to opt out of his normal category.

PROPOSED:

16.2 In trophy events riders may only win one trophy per event, and that is in their age classification. Except if the rider declares to the organizer in writing before the event that the rider wishes to contend a higher category and agrees to opt out of the rider's normal category.

Appendix A: Demographic Report by Michael Chong

	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2021</u>
Total Membership	<u>250</u>	<u>142</u>	<u>157</u>	
2019 Members/Renewing	250	119	104	66%
2020 New Members		23	10	6%
2021 New Members			43	27%
<u>Total Membership</u>	<u>250</u>	<u>142</u>	<u>157</u>	<u>100%</u>
Male	185	100	113	72%
Female	65	42	44	28%
Average Age	51	53	52	
Oldest Member	86	85	76	
Youngest Member	12	13	14	
U35	22	12	17	

Appendix B: Financial Report by Michael Chong

Newmarket Eagles Cycling Club
Statement of Operations
For the Year Ending December 31, 2021

	2021	2020	2021 vs 2020 Incr/(Decr)	Comments - 2021 vs. 2020/ Other
Revenues				
Membership Fees*	5,397	4,074	1,323	Membership increase from 142 to 157; full year impact on 2020 fee increase
Sponsorships (Race Team)	700	4,100	(3,400)	Sponsorships from 2020 carried forward to 2021
Revenues (net) - TT's and Pursuits	970	1,390	(420)	
Misc Revenues (Clothing /Other)	5	35	(30)	
Total Revenues	7,072	9,599	(2,527)	
Expenses				
Race Team Travel / Subsidies	-	4,500	(4,500)	
Membership Admin - CCN*	593	535	58	Online membership registration charge \$4/member
Club insurance & Other Admin	1,208	1,602	(394)	Includes D&O insurance, website maintenance, OCA affiliation
Club Racing Admin	483	174	309	Webscorer, gas, signs, medals
Meetings / Events		92	(92)	
Donations & Sponsorships	225	286	(61)	Holt FM Church, King Christian School
Total Expenses	2,509	7,189	(4,680)	
Excess of Revenues Over Expenses <i>Current Year operating surplus/(deficit)</i>	4,563	2,410	2,153	General Fund +3,863; Race Team Fund +700

Newmarket Eagles Cycling Club

Statement of Operations
For the Year Ending December 31, 2021

	General Fund	Youth Fund	Race Team Fund	Total
Revenues				
Membership Fees	5,397	-		5,397
Sponsorships			700	700
Revenues (net) - TT's and Pursuits	970			970
Misc Revenues (Clothing /Other)	5	-	-	5
Total Revenues	6,372	-	700	7,072
Expenditures				
Membership Admin (CCN)	593			593
Membership Admin	506		-	506
Meetings / Events	-	-	-	-
Insurance	702			702
Awards	118			118
Club Racing Admin	365			365
Travel / Subsidies			-	-
Donations	225			225
Total Expenditures	2,509	-	-	2,509
Excess of Revenues over Expenditures*	3,863	-	700	4,563

*Budget Surplus/(Deficit)

Newmarket Eagles Cycling Club
Balance Sheet
For the Year Ending December 31, 2021

	2021	2020	2021 vs 2020	Comments - 2021 vs. 2020
Assets				
Cash	17,100	12,312	4,788	
Prepaid Expenses	-	225	(225)	
			-	
Total Assets	17,100	12,537	4,563	
Fund Balances				
General Fund	11,893	8,730	3,163	Surplus in 2021
Youth Fund	2,190	2,190	-	
Race Team Fund	3,017	1,617	1,400	2021 reimbursements to be issued in 2022
	17,100	12,537	4,563	
			-	
Total Liabilities and Fund Balances	17,100	12,537	4,563	

Newmarket Eagles Cycling Club

Balance Sheet
As at December 31, 2021

	General Fund	Youth Fund	Race Team Fund	Total
Assets				
Cash	11,893	2,190	3,017	17,100
Total Assets	11,893	2,190	3,017	17,100
Fund Balances				
Opening Balance	8,730	2,190	1,617	12,537
Current Year Surplus/(Deficit)	3,863	-	700	4,563
Intra Fund Transfers	(700)		700	-
Ending Balance	11,893	2,190	3,017	17,100
Total Liabilities and Fund Balances	11,893	2,190	3,017	17,100

Newmarket Eagles Cycling Club
Statement of Operations
For the Year Ending December 31, 2021

	2021	2020	2019	2018	2017
<u>Revenues</u>					
Membership Fees*	5,397	4,074	6,106	5,956	6,586
Sponsorships (Race Team)	700	4,100	3,883	7,875	7,150
Revenues (net) - TT's and Pursuits	970	1,390	1,128	1,318	1,126
Misc Revenues (Clothing /Other)	5	35	1,095	3,871	5,365
Total Revenues	7,072	9,599	13,852	27,341	33,685
<u>Expenses</u>					
Race Team Travel / Subsidies	-	4,500	8,738	9,563	10,662
Membership Admin - CCN*	593	535	2,192	2,138	2,200
Club insurance & Other Admin	1,208	1,602	1,557	1,133	2,069
Club Racing Admin	483	174	102	66	561
Meetings / Events		92	5,383	3,447	4,436
Donations & Sponsorships	225	286	1,250	1,230	500
Total Expenses	2,509	7,189	19,222	32,117	37,300
Excess of Revenues Over Expenses	4,563	2,410	(5,370)	(4,776)	(3,615)
<i>Current Year operating surplus/(deficit)</i>					

* 2017, 2018 restated for year over year comparison to 2019, 2020, 2021

Newmarket Eagles Cycling Club
Balance Sheet
For the Year Ending December 31, 2021

	2021	2020	2019	2018	2017
<u>Assets</u>					
Cash	17,100	12,312	20,822	25,342	21,682
Prepaid Expenses	-	225	315		
Total Assets	17,100	12,537	21,137	25,342	30,467
<u>Fund Balances</u>					
General Fund	11,893	8,730	5,587	6,942	5,828
Youth Fund	2,190	2,190	12,155	12,409	12,482
Race Team Fund	3,017	1,617	2,022	5,782	6,821
Total Liabilities and Fund Balances	17,100	12,537	21,137	25,342	30,467

Appendix C: Report on the Tony Osborne Memorial Youth Cycling Fund by Andrew Darke

As previously reported, the Tony fund is a joint initiative between the NECC and the OCA and in the 2020 AGM report, the balance in the Fund was \$36460.32, representing initial transfers of \$22000 and \$10000 from the OCA and the Eagles, respectively, with the remainder (\$4460.32) coming from individual donors.

The OCA has reported that \$7000 was received in donations in 2021 and at the end of the year the balance in the Fund was \$38,426.62.

A portion of the fund was applied to a youth subsidy for athletes competing in 2021. It was planned to use a portion of funds for the OCA 2021 Northbay Youth Event but unfortunately due to low numbers and the status of Covid, the event was cancelled.

For 2022 the OCA will be looking at their youth events across all disciplines to determine where funds can be used to offset some of the costs.

The fund is promoted through the NECC membership page and the OCA continues to have a section on their website with a link for donations to the Tony Fund for access during their 2022 Membership Registration.

The OCA plans to issue a Tony Fund re-release announcement in February with information on Tony and his contribution to cycling, to engage current and past members to donate.

As previously reported, in 2020 we were successful in our application to have Tony inducted into the Newmarket Sports Hall of Fame, although the actual ceremony has not yet occurred because of Covid and planned changes to the location of the Hall of Fame. It is possible that this may occur in November or maybe not until Fall 2023.

In association with the induction ceremony and the placement of the plaque in the Hall of Fame, it would be a good opportunity for the Club to undertake a promotional campaign for donations to the Fund.

Submitted by: Andrew Darke